



Empowering everyone for a new era

Sofia Vaz Pires



Digital Transformation

Digital Perseverance

Digital Perseverance

Harnessing & wielding technology to serve our most important outcomes



In moments of uncertainty

The only path forward is continued and accelerated innovation





Innovation



Future of work



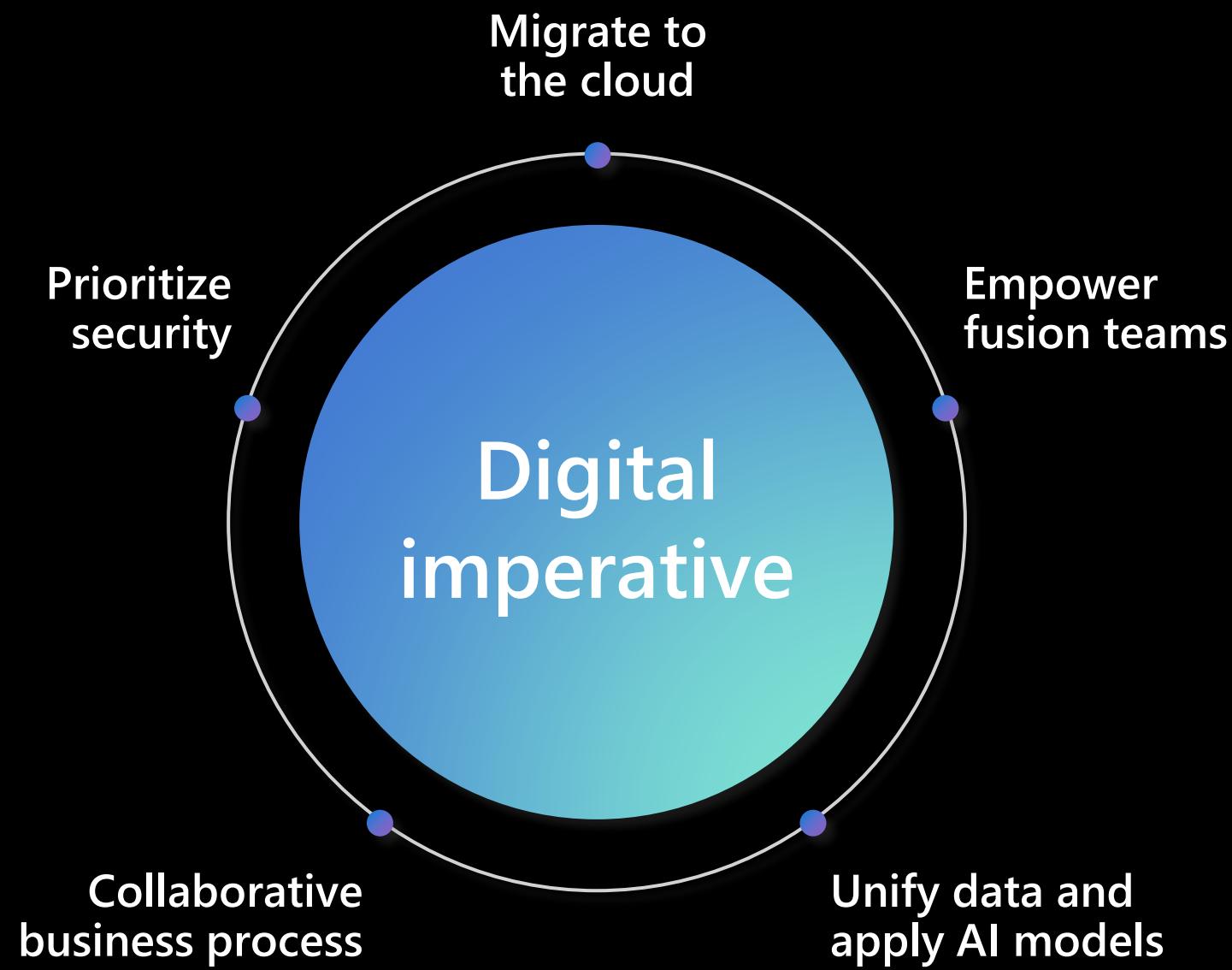
Supply chain

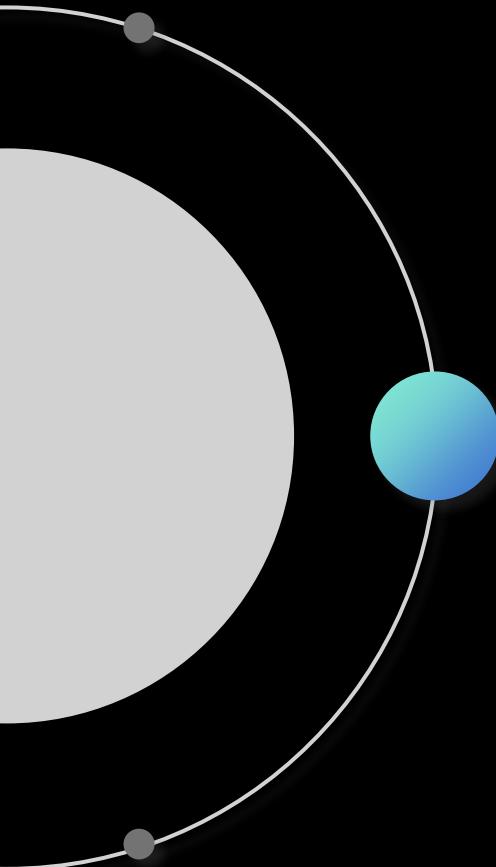


Sustainability



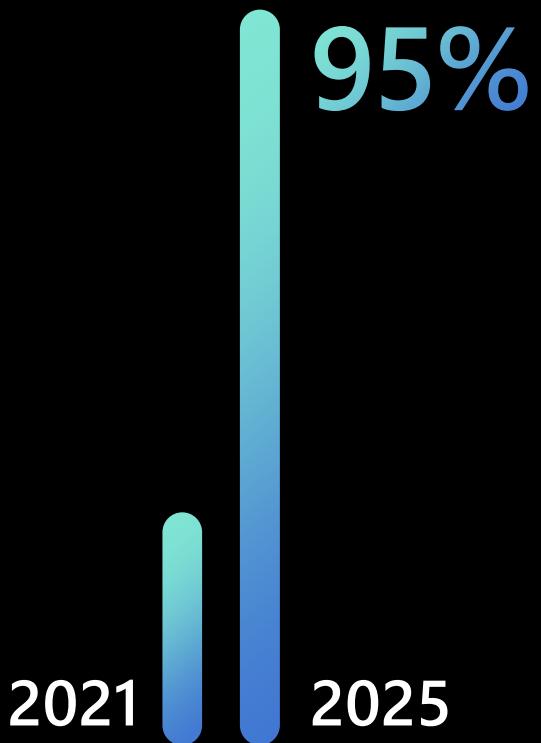
Cybersecurity





Migrate to
the cloud

Percentage of digital workloads deployed on cloud-native platforms

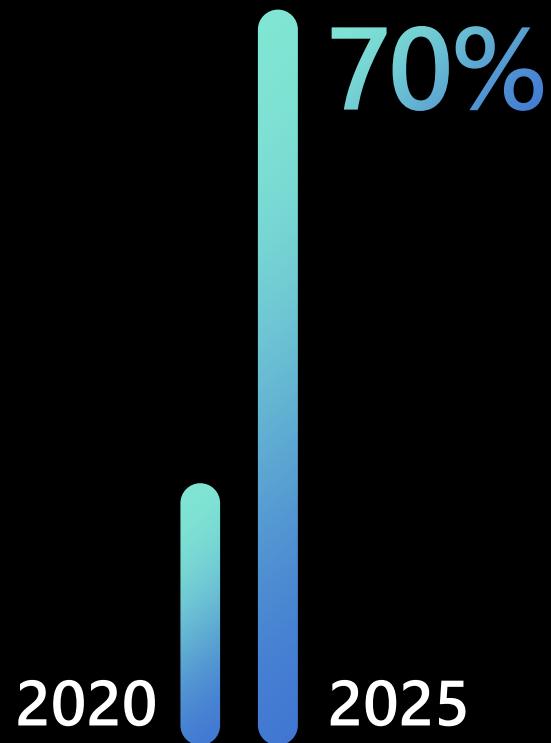


Source: Gartner® Press Release, Gartner Says Cloud Will Be the Centerpiece of New Digital Experiences, November 10, 2021. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.

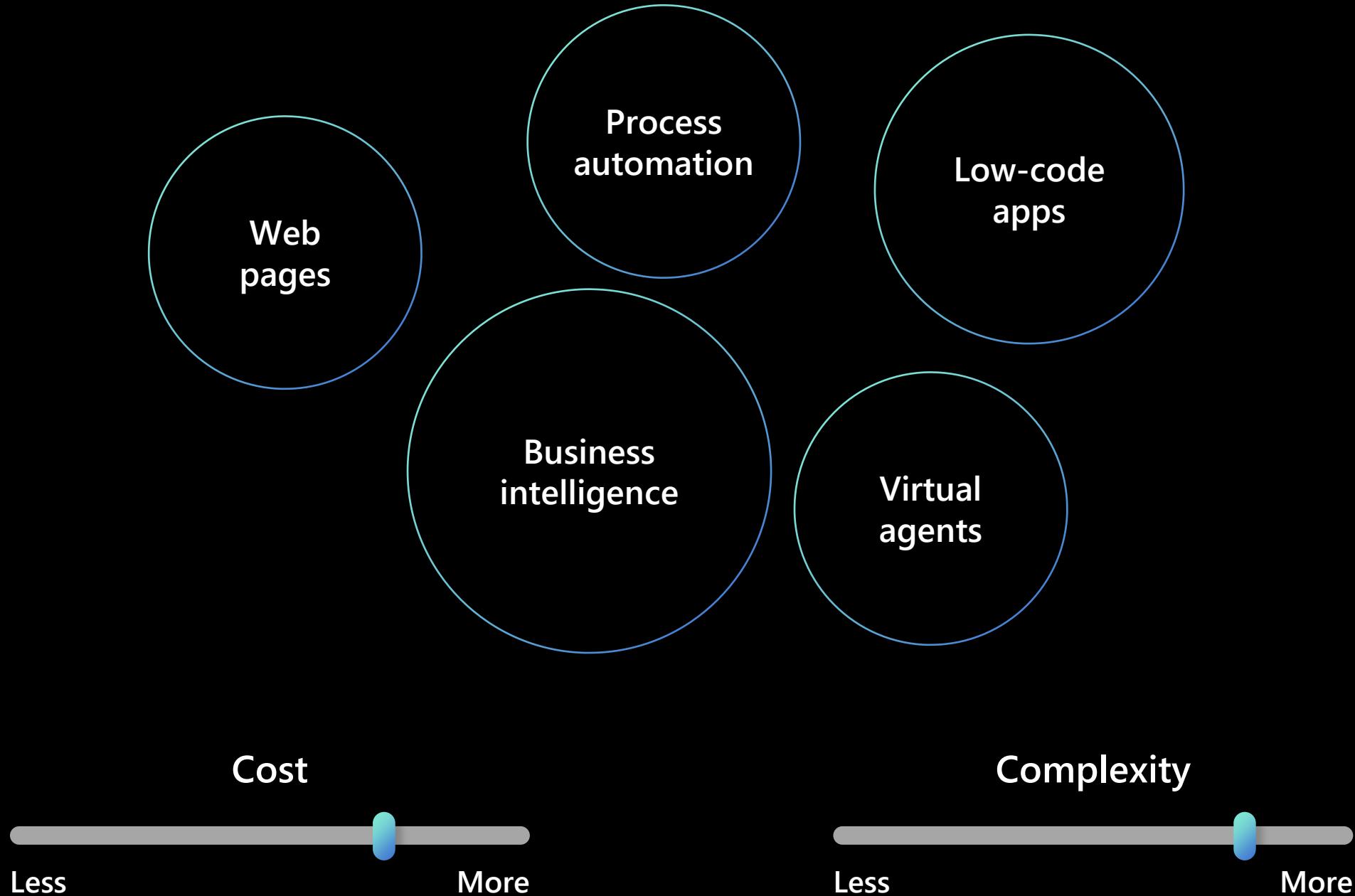


Empower
fusion teams

Percentage of new enterprise apps built using low-code or no-code tools



Source: Gartner® Press Release, Gartner Says Cloud Will Be the Centerpiece of New Digital Experiences, November 10, 2021. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.

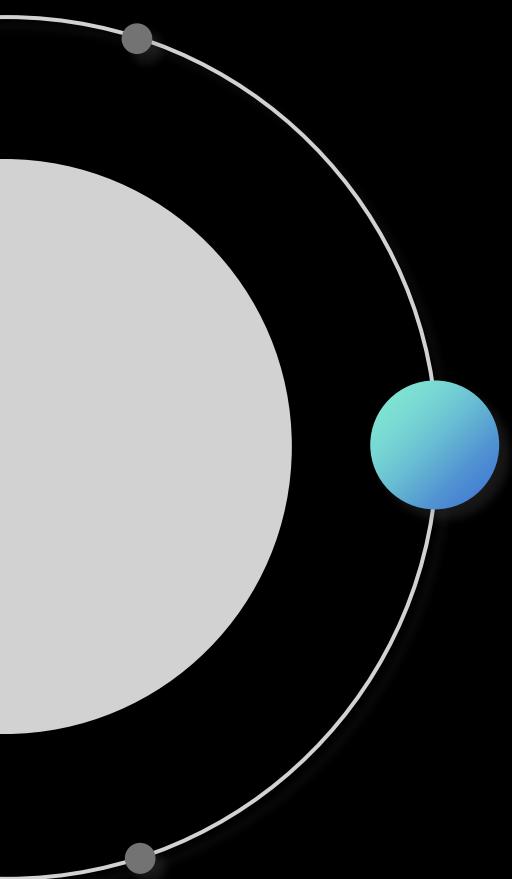




Power Platform

80%+
savings

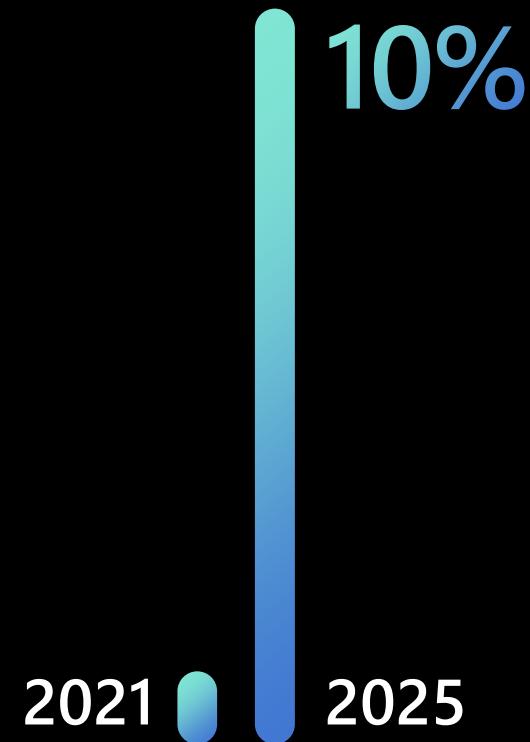
1
solution



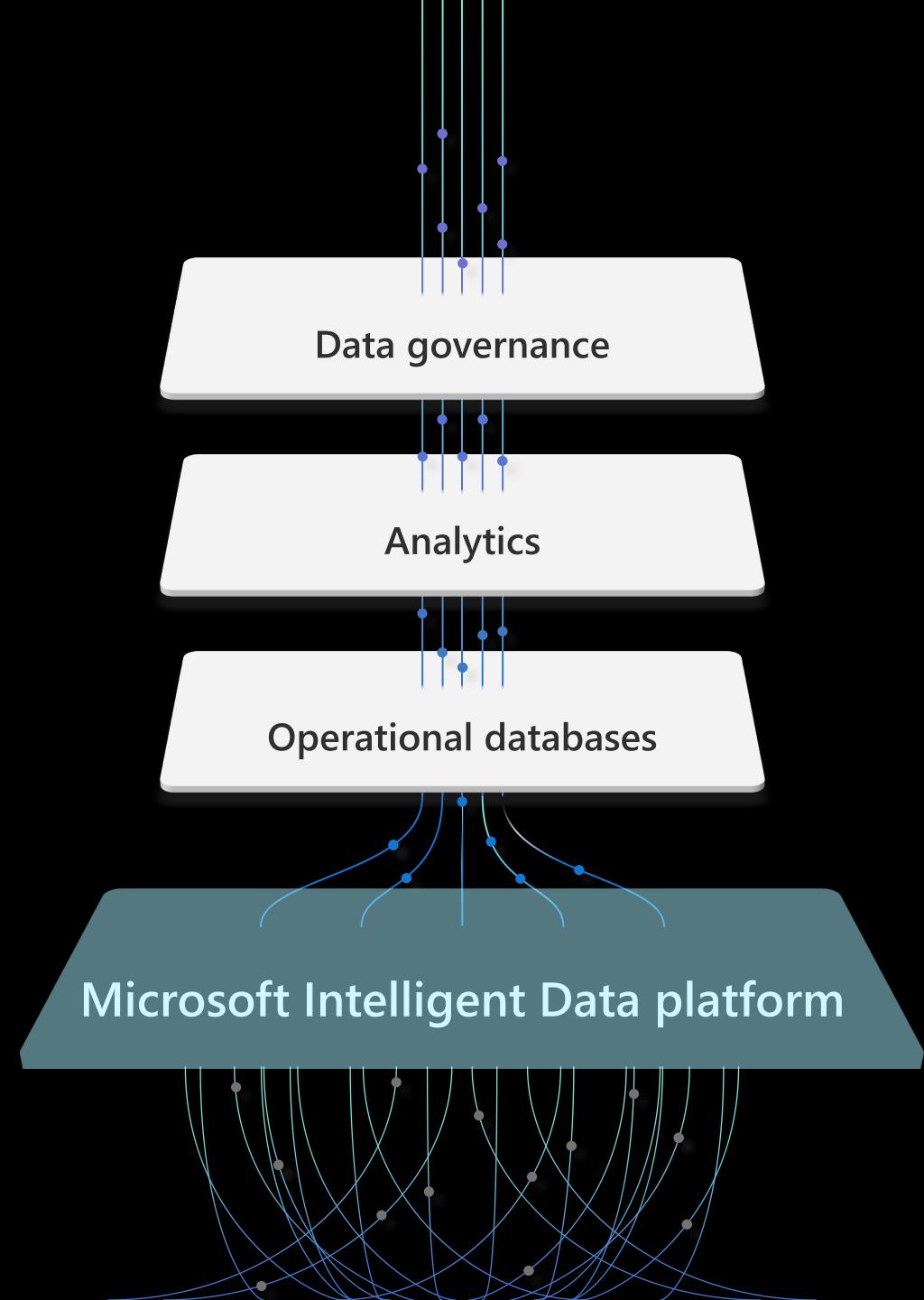
Unified Data Platform
for AI

Unify data and
apply AI models

Percentage of data produced by generative AI



Source: Gartner® Press Release ,Gartner Identifies the Top Strategic Technology Trends for 2022, October 18, 2021. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.





Collaborative business process



of HR leaders are more concerned with employee wellbeing today than before the pandemic

**Human-centric work
design can increase employee
performance by as much as**

54%



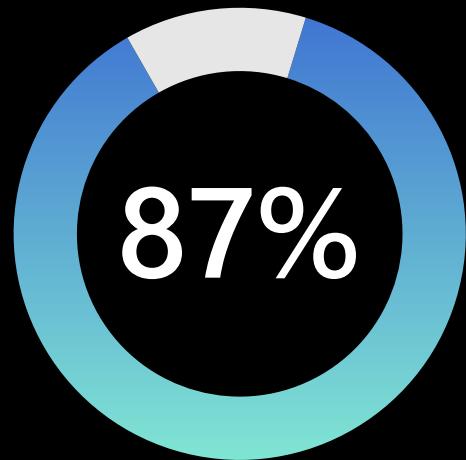
Hybrid work is just work. But are we doing it wrong?

Three urgent pivots

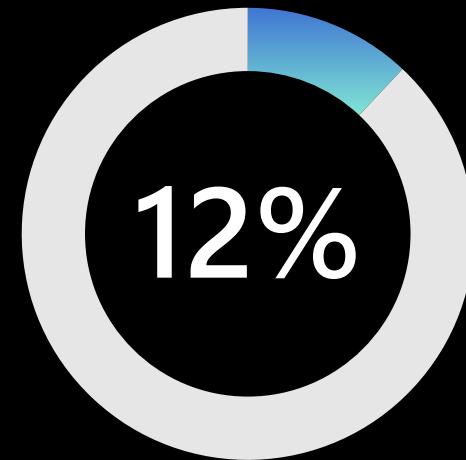
- ① End productivity paranoia
- ② Embrace the fact that people come in for each other
- ③ Re-recruit your employees



End productivity paranoia



of employees report they
are productive at work



of leaders say they have full
confidence their team is productive

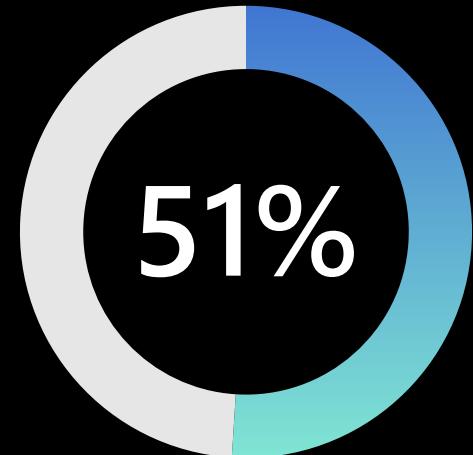
Clarity is key

Employees who have clarity on their
work priorities are nearly

4X

more likely to stay at the company for
at least two years

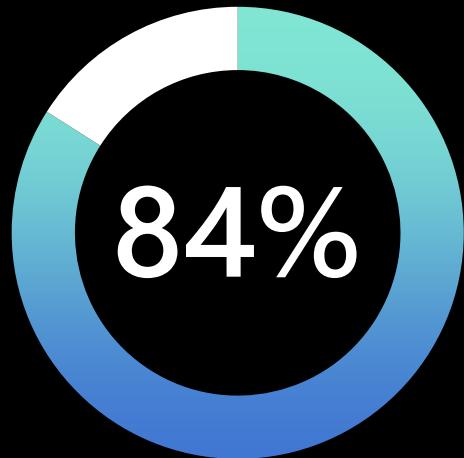
Make the commute “worth it”



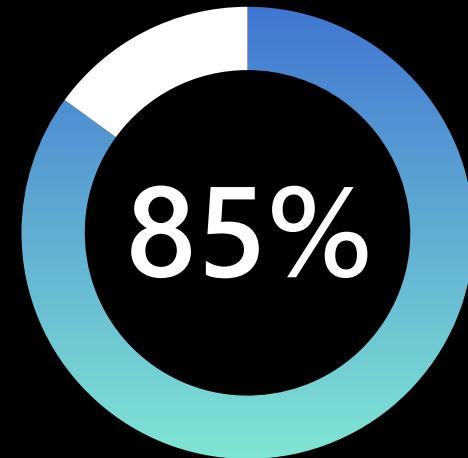
of hybrid employees are
considering a transition to remote
work in the year ahead



People come in for each other

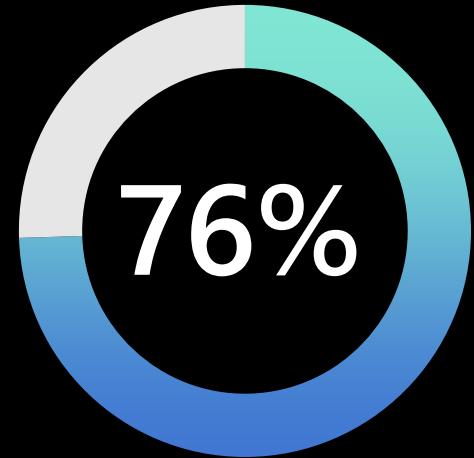


of employees would be motivated
by the promise of social connection
with coworkers



of employees are motivated by
rebuilding team bonds

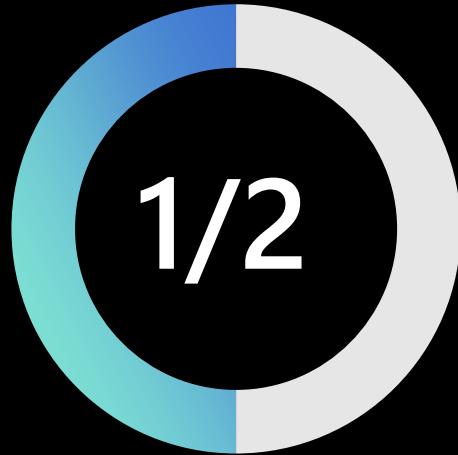
If people can't learn, they'll leave



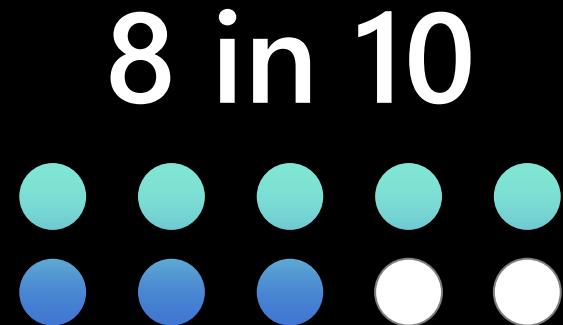
of employees say they'd
stay at their company
longer with more learning
and development support



Addressing the skills gap



Nearly half of employees feel like neither their immediate manager (48%) nor their senior leadership (49%) prioritize learning and development



employees say they need additional skills to do their day-to-day work, including facing new business challenges or taking on new responsibilities from coworkers who have quit



of great work culture: opportunities to learn and grow





Microsoft 365

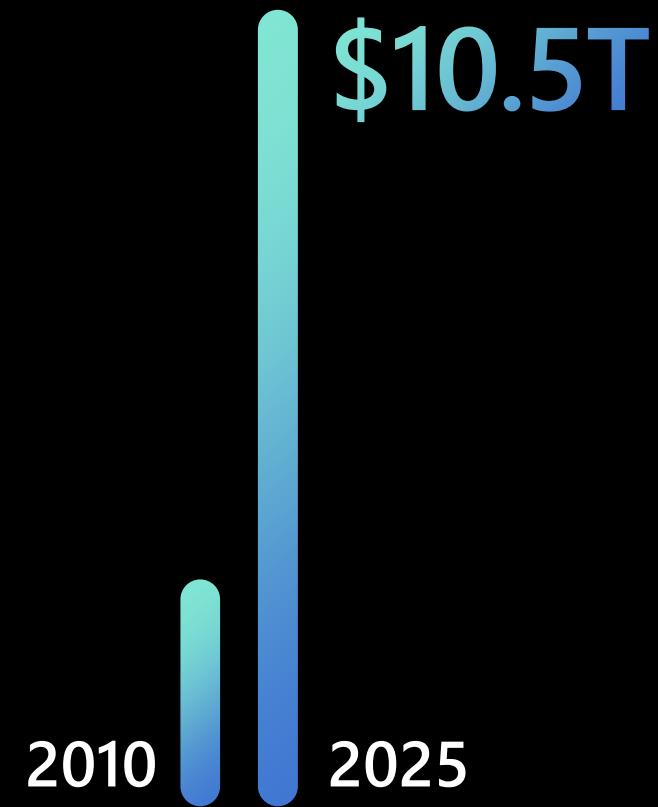
60%+
savings

1
solution



Prioritize security

Cybercrime cost



Source: Cybersecurity Ventures

Zero Trust Principles

Verify
explicitly

Use least
privileged access

Assume
breach



Microsoft Cloud



Put your
people first



Do more
with less



Trust your
cloud

Put your people first

Empower everyone on your team to do their best work with the help of human-centric solutions that connect people, processes, and data.



End **productivity** paranoia



Reimagine **hybrid work** for every employee



Fuel **creativity and innovation** everywhere



Promote an **inclusive company culture**

Do more with less

Get more speed, more productivity, and more time to focus on what matters most by maximizing the value of your investments with technology that does more.



Improve **time-to-value** and reduce costs



Increase agility with an **open, extensible cloud**



Drive operational efficiency with a **unified data platform**

Trust your cloud

Build a foundation for your future with a trusted cloud partner, committed to responsibility, security, and sustainability.



Protect everything, everyone, everywhere with **industry-leading advanced security**



Innovate confidently with a **partner you can trust**



Accelerate progress to reach your **sustainability goals**



Responsibly use AI at every stage of innovation



What can
we build?



What can
we build?

What does
the world
need?



What does
the world
need?



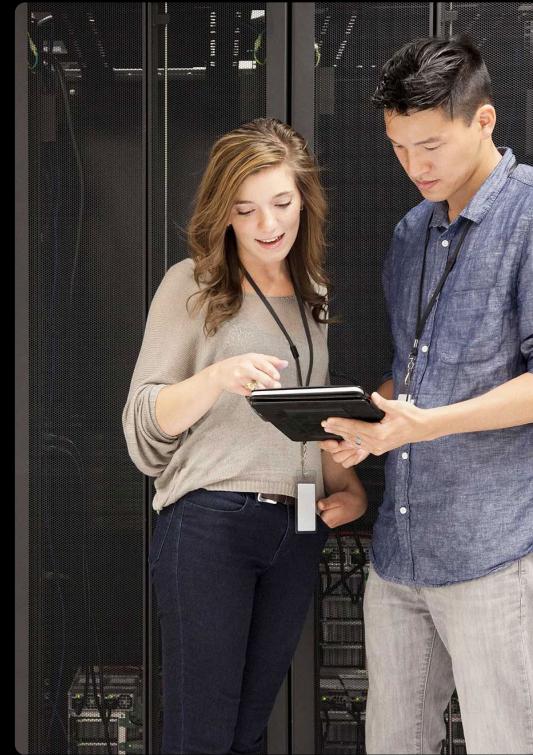
Inclusive



Fundamental
rights



Trusted



Sustainable





The background of the image is a photograph of Earth as seen from space. The planet's curvature is visible, with a thin white cloud layer at the top and a dark blue ocean below. Some green landmasses are visible through the clouds.

**Empower every person and every organization
on the planet to achieve more**



Thank you.

svazpires@microsoft.com